

# TCEDA's TRACKING...



## TCEDA Regional Map

Tri-County Economic Development Alliance (TCEDA) is a independent, nonprofit economic development corporation that proactively seeks to build business and employment opportunities for the economic growth and social well-being of people.

We lead, advocate, assist and encourage businesses, counties, communities and organizations in Jo Daviess, Carroll, and Whiteside Counties in Northwest Illinois.



### Glossary - What are Key Performance Indicators (KPIs)?

A performance indicator or key performance indicator (KPI) is a type of performance measurement. An organization may use KPIs to evaluate its success, or to evaluate the success of a particular activity in which it is engaged.

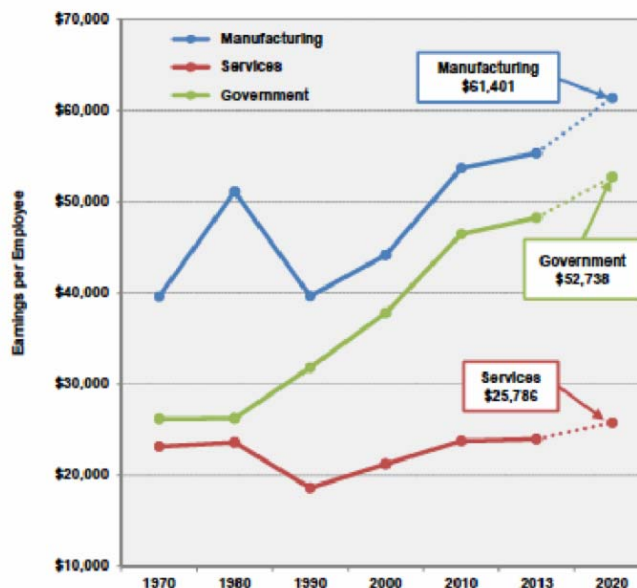
Sometimes success is defined in terms of making progress toward strategic goals, but often success

## Invensys Presentation and Plant Tour

January 23, 2014 - "Awesome" was how Elizabeth Village President Mike Dittmar described the Invensys Presentation & Plant Tour. Invensys, The Village of Hanover, The Hanover Chamber of Commerce and TCEDA joined forces to organize this first-of-a-kind event.

Plant Manager Trevor Davies presented information about Invensys, its products and key performance indicators (KPIs), as well as its initiatives for safety and sustainability. Data was presented from the Northern Illinois University research report, *Business Trends in Northern Illinois*, by Norm Walzer and Brian Harger, including the chart below.

Earnings per Worker by Industry Sector  
TCEDA Region



Source: Woods & Poole Economics, Inc., 2013.  
Note: Figures are in constant (2005) dollars.

TCEDA presented its vision and its four goals which include business retention, business expansion, workforce development and business acquisition.

Following the presentation was a tour of three of the floors of the Invensys facility, including the various operations and products that are produced, shipped and incorporated into appliances of all types.

An open discussion followed about the needs of manufacturers in the region, the educational options available locally and how to connect the resources with the needs. A survey was created to evaluate this exchange with the hope of defining the issues more clearly and finding potential solutions.

is simply the repeated, periodic achievement of some level of operational goal (e.g. zero defects, 10/10 customer satisfaction, etc.).

- Wikipedia




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### Quick Links

[www.tceda-nwil.org](http://www.tceda-nwil.org)

[www.bop.gov/jobs](http://www.bop.gov/jobs)

[www.usajobs.gov](http://www.usajobs.gov)

[www.sam.gov](http://www.sam.gov)

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If you are a manufacturing business and would like to discuss hosting a presentation or plant tour, email TCEDA at [info@tceda-nwil.org](mailto:info@tceda-nwil.org).

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### *TCEDA Conference & Annual Meeting*

January 22, 2014 - Don't miss an opportunity to be heard at the TCEDA Conference & Annual Meeting on Thursday, March 20 from 8 am - 4:30 pm. This year's conference features a panel discussion and Q&A with local experts to include moderator Robert Eby, President & CEO of Galena State Bank; Matthias Praus, Vice President & General Manager, Metform; John Cox, Legal Counsel for Tri-County Economic Development Alliance, Tony McCombie, Mayor of Savanna, IL; and Chris Blumhoff, Regional Manager, Illinois Manufacturing Excellence Centers.



The Conference & Annual Meeting is March 20 from 8 am - 4:30 pm at Chestnut Mountain in Galena, IL. Stay at Chestnut Mountain for the discounted price of \$79 per night. Mention the TCEDA Conference when registering. Early registration before March 1 will save you \$10. Register online at <http://bit.ly/1haAP50>.

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### *Environmental Assistance for Small Businesses*

January 21, 2014 - Are you confused about the State of Illinois environmental requirements for your small business? The Environmental Assistance Program provides free, confidential information and services to help small businesses understand their environmental obligations.

Services and information available include:

- Toll-free helpline to answer environmental questions: 800-252-3998
- Free quarterly newsletter, *Clean Air Clips*, to provide timely alerts about rule changes, reporting deadlines, and other articles of interest
- Directory of environmental consultants
- Easy-to-read fact sheets and guides
- Industry-specific compliance assistance workshops
- On-site consultation
- Permit applications on the Web site

Call 800-252-3998 or e-mail at [dceo.sbeap@illinois.gov](mailto:dceo.sbeap@illinois.gov).

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Our Facebook and Twitter Pages are up with the latest information,

links to resources and other organizations, photos of our beautiful region, an archive of TCEDA newsletters and whatever catches our attention driving in Jo Daviess, Carroll and Whiteside Counties.



*Sunset driving between Elizabeth, IL and Hanover, IL*

Give us a "Like", a "Follow" and add your own photos and thoughts. We'd like to know what's on your mind!

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Thanks to Thomson Village President Vicky Trager for hosting TCEDA as a guest at the Northern Illinois Mayors Meeting in Thomson. The dinner and company at the Heirloom Market and Cafe was outstanding.

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Special thanks to Trevor Davies, Craig Pearce, Don Schaible and Kathy Gable for hosting the Invensys plant tour. We look forward to working with you on future projects!

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We welcome ideas from members and non-members. Let's execute to succeed!

Sincerely,

*Lisa McCarthy*  
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